

# CLEVELAND MEDICAL MART & CONVENTION CENTER



**Cuyahoga**  
COUNTY OF OHIO

## Project Update June 14, 2011



Presented by  
Jeffrey R. Appelbaum

# Project Summary

## ▶ Project Scope

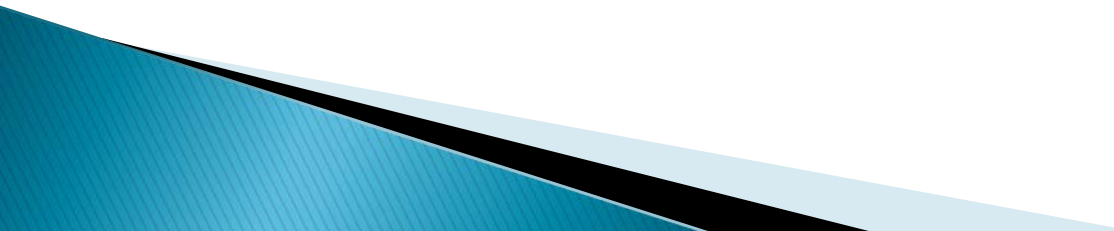
- Building Size -- 1,003,000 sf
- Site Area -- 14.6 Acres
- Development Budget--\$465M
- Construction Schedule
  - Construction Start Date- January 3, 2011
  - Substantial Completion Date - August 31, 2013

## ▶ Project Components

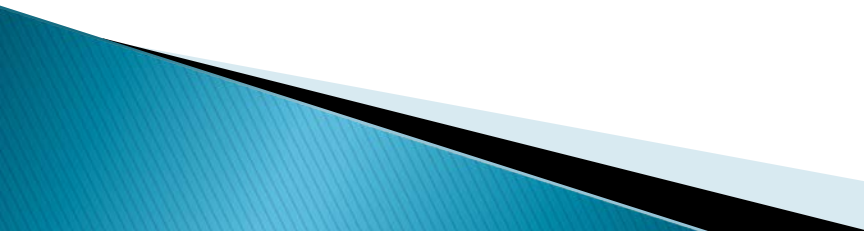
- Convention Center -
  - 767,000 sf under Malls B and C
    - 230,000 sf high quality exhibit hall space
    - 60,000 sf high tech, flexible meeting room space
    - 31,000 sf column free ballroom space
- Medical Mart
  - 235,000 sf at St. Clair and Ontario
    - 100,000 sf permanent show room space
    - 11,000 sf junior ballroom
    - 2,000 sf retail
- Mall B and C Hardscape and Softscape



# Design Update

- ▶ **75% Design Review Set issued May 3, 2011**
  - ▶ **Design Review Meetings in May among County (PMC and Conventional Wisdom), MMPI, LMN Architects, Turner, URS and consultants**
  - ▶ **Presentations before before City Design Review and City Planning (6/16 and 6/17)**
  - ▶ **Finalized Public Auditorium Separation and West Façade Restoration Issues with City**
- 

# Construction Update

- ▶ **On schedule for August 31, 2013 Substantial Completion**
  - ▶ **Project is 11% complete based on billings to date for Work in Place and Stored Materials (\$38.9M)**
  - ▶ **26 of 52 Bid packages have been awarded**
  - ▶ **On schedule to receive LEED Silver Certification**
- 

# Visual Construction Update



# Visual Construction Update



Mud Mat E646

Earth Retention System

Elevator Pit

Soldier Pile & Lagging  
Permanent Sheeting



Ex Hall Excavation E617

Loading

Demo 98% Complete

Loading

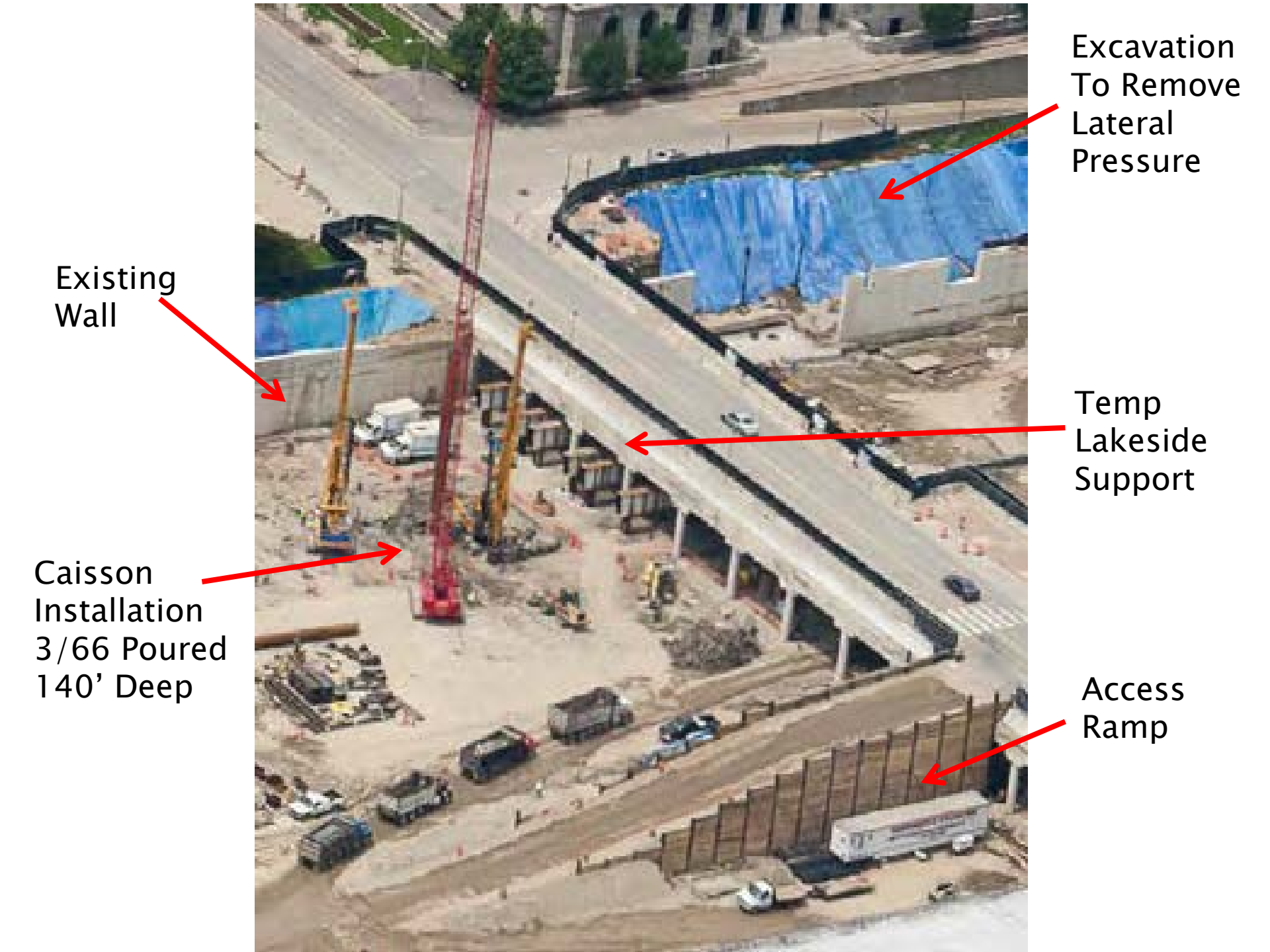
Full



Empty

Steel Casings for Caissons

Rebar Cages



Excavation  
To Remove  
Lateral  
Pressure

Existing  
Wall

Temp  
Lakeside  
Support

Caisson  
Installation  
3/66 Poured  
140' Deep

Access  
Ramp

Food Service and Commissary

Bridge to Stadium

Ballroom

Pre-Function and Meeting Rooms



# Question

- ▶ Why does the Convention Center require Deep Foundations while the 4 story Medical Mart only requires a Pad Foundation?



EXHIBIT HALL INTERIOR LOOKING TOWARDS LAKESIDE ENTRY



MEDICAL MART ATRIUM LOOKING NORTH

CLEVELAND  
MEDICAL  
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CENTER



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# Contracting and Staffing

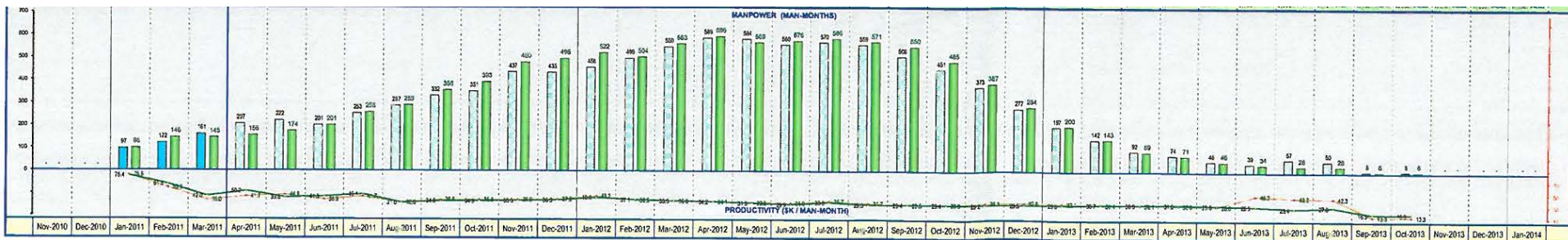


# Manpower Loading

March 2011  
145 MM

May 2011  
185 MM

Summer 2012  
580MM + Fitout



# Safety

- ▶ To date...zero lost time due to accidents!

# Economic Inclusion

	Contract Goal	Actual to Date
SBE	25%	34%*
County Residency	40%	54%
City Residency	20%	26%

\*38 SBE subcontractors have been hired by their respective prime contractors for the first time.

For period concluding 5/15/2011

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## Budget and Cashflow

# Budget and Cashflow

- ▶ No Material Changes from last presentation
  - ▶ No Expenditures from County Contingency
  - ▶ We are on Budget!
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## Tenants and Shows

# Tenants

- ▶ 63 Medical Mart Showroom LOI's
  - Medical device
  - Device development
  - Healthcare IT
  - Healthcare design
  - Medical education
  - Healthcare media
  - Healthcare providers
- ▶ Examples
  - Johnson Controls, Invacare, STERIS, Clariant, Hyland Software, BlueStar, BioE

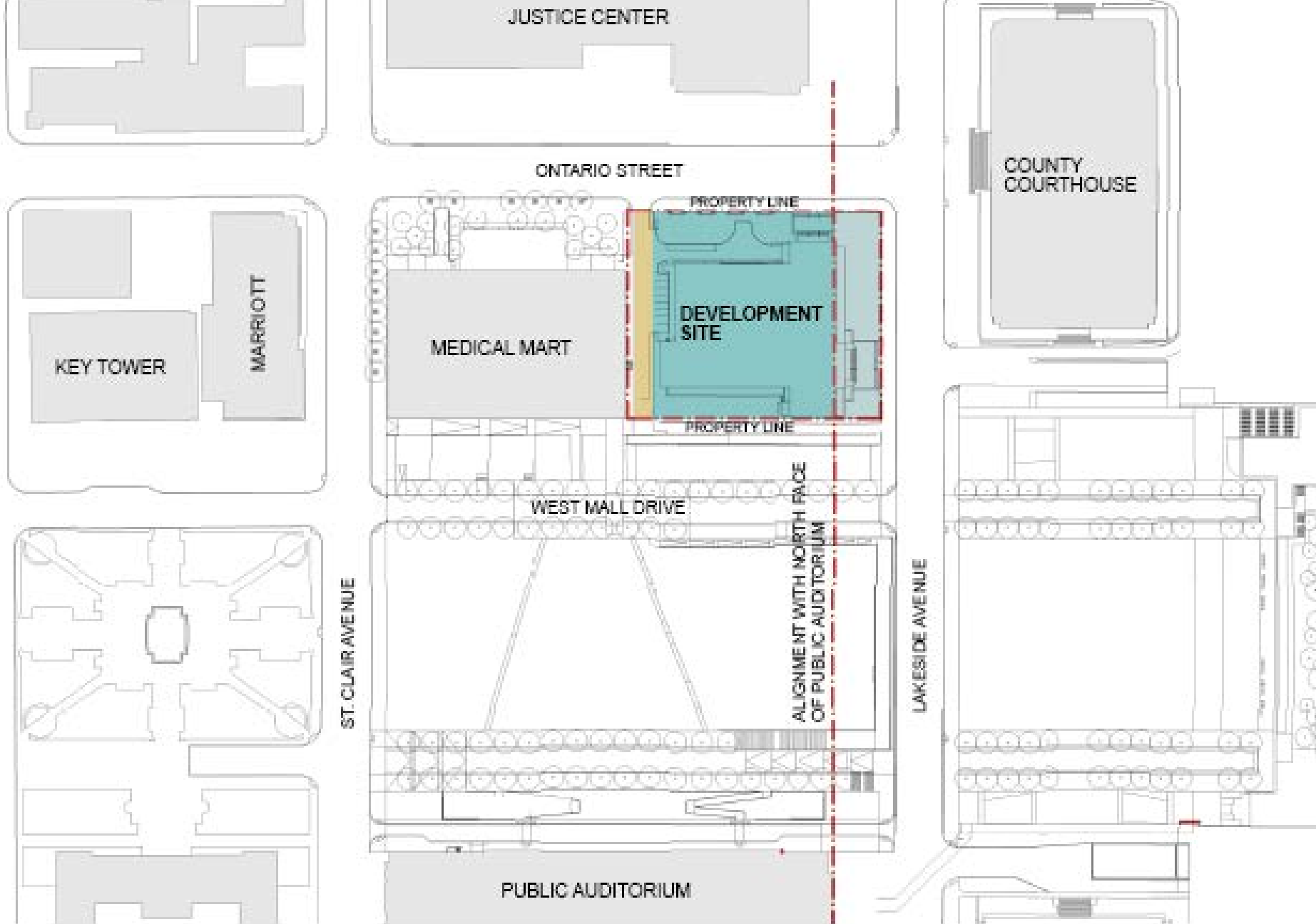
# Conferences / Shows

- ▶ 38 conferences, conventions and trade shows booked
- ▶ Examples (Medical Shows)
  - EastWest Eye Conference, RxWorldwide Conferences, ECRM, Vendome Group, Rubber Expo–American Chemical Society Healthcare Division, Plastics in Medical Devices, Ohio Society of Anesthesiologists, Pfizer, Cleveland Clinic Continuing Medical Education
- ▶ Examples (Non–Medical)
  - Ohio Society of Association Executives, Ohio Music Educators Assoc., Association of Iron and Steel Technology, National Model Railroad Assoc., Professional Meeting Planners Network

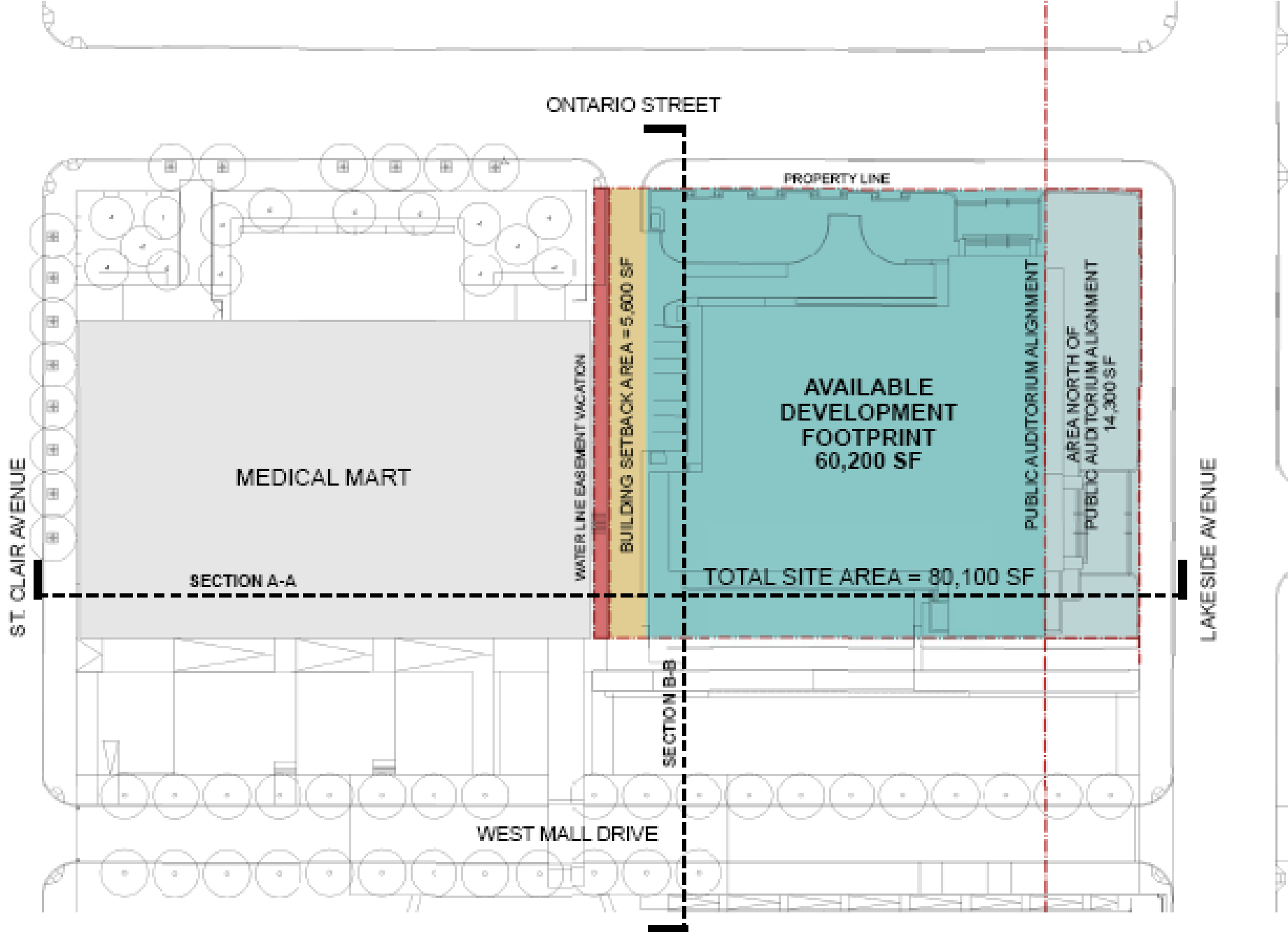
# **COUNTY BUILDING SITE**

DEVELOPMENT AREA STUDY

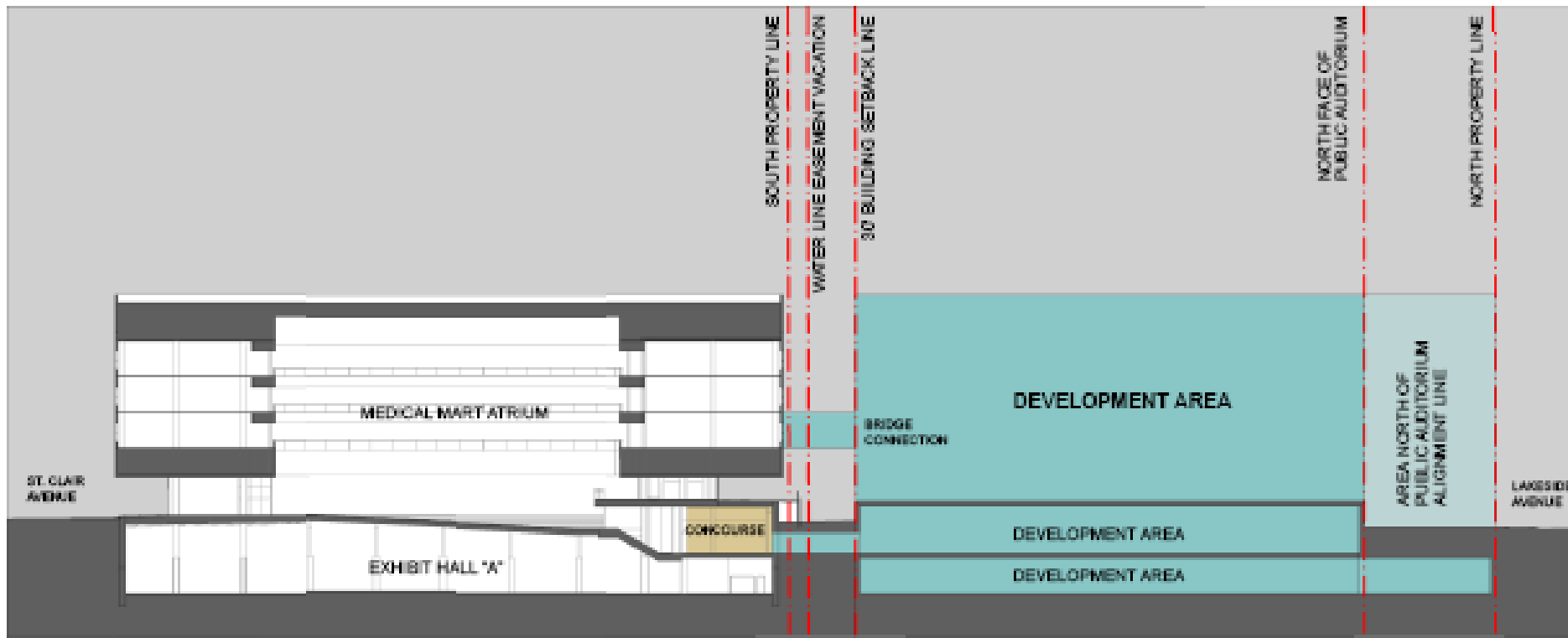
JUNE 14, 2011



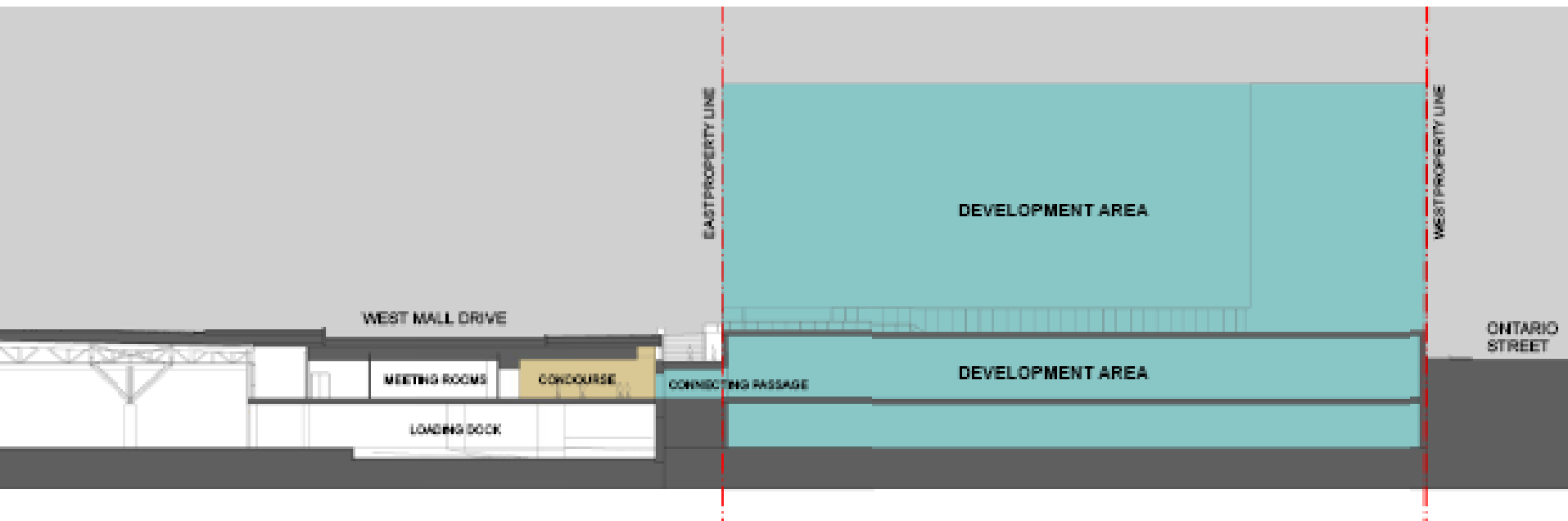
DISTRICT PLAN SHOWING DEVELOPMENT SITE



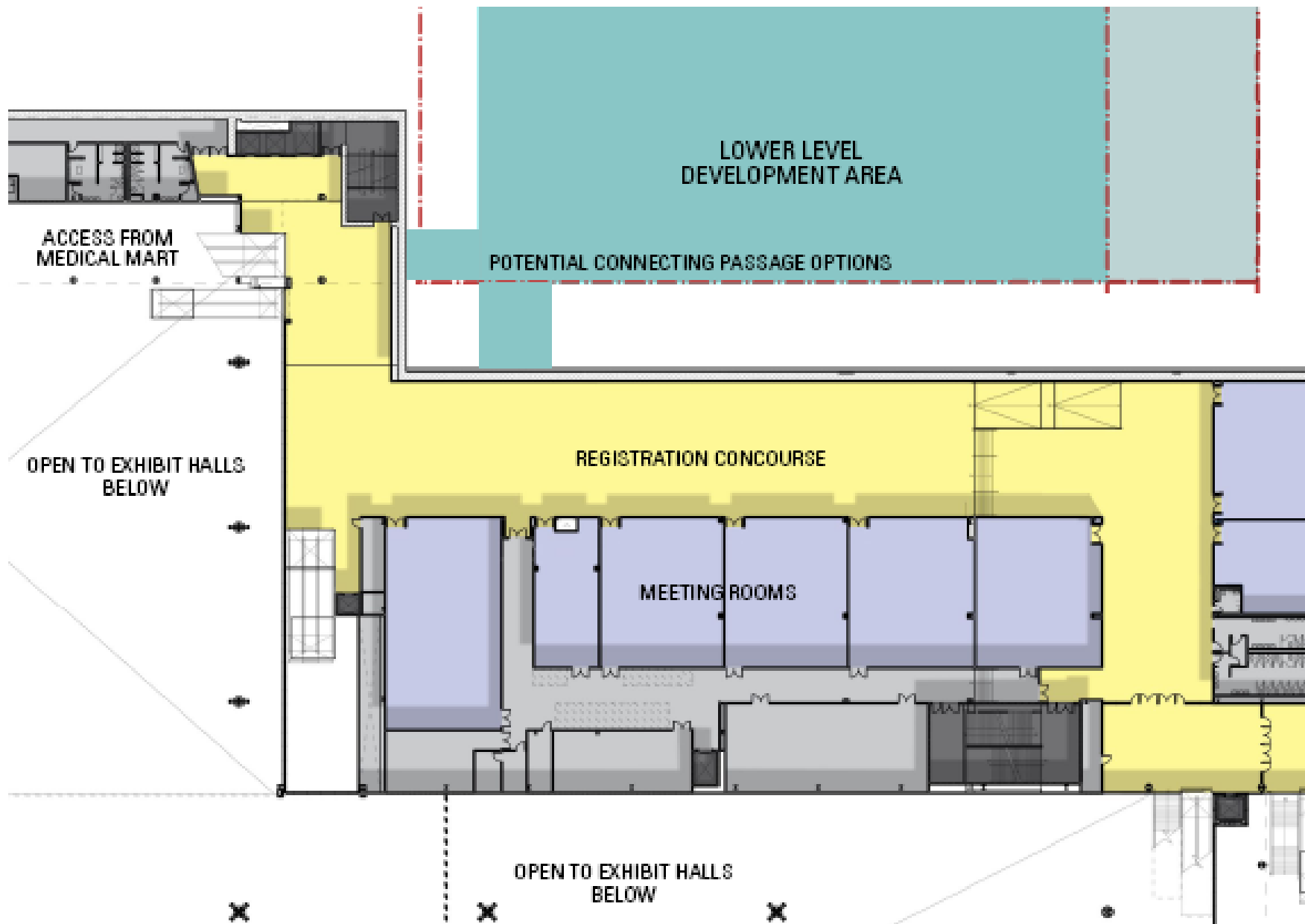
DEVELOPMENT AREA SITE PLAN



SECTION A-A: LOOKING WEST THROUGH DEVELOPMENT AREA



SECTION B-B: LOOKING SOUTH THROUGH DEVELOPMENT SITE



CONCOURSE LEVEL PLAN SHOWING CONNECTION TO CMMCC

# Questions?

