

County Council of Cuyahoga County, Ohio

Resolution No. R2018-0138

Sponsored by: County Executive Budish/Department of Development	A Resolution authorizing a sole source contract with Fund for Our Economic Future, as fiscal agent for a collaborative of public-private funders, in the amount not-to-exceed \$1,000,000.00 to support employment of County residents in up to three industry sectors in Cuyahoga County for the period 7/24/2018 - 12/31/2021; authorizing the County Executive to execute the contract and all other documents consistent with this Resolution; and declaring the necessity that this Resolution become immediately effective.
Co-sponsored by: Councilmembers Simon, Jones, Tuma and Brown	

WHEREAS, the County Executive/Department of Development has recommended a sole source contract with Fund for Our Economic Future, as fiscal agent for a collaborative of public-private funders, in the amount not-to-exceed \$1,000,000.00 to support employment of County residents in up to three industry sectors in Cuyahoga County for the period 7/24/2018 - 12/31/2021; and

WHEREAS, the funders collaborative will focus on the healthcare, manufacturing and IT sectors; and

WHEREAS, the funding will support activities intended to eliminate the talent-supply gap in the targeted sectors, including: convening employers and other stakeholders, seeking out industry expertise to translate industry needs, coordinate service delivery, and interfacing with regional public institutions to more effectively collect and share data, access Cuyahoga County residents in the public support systems for the talent supply, and access public funds for programmatic efforts. Guidance for these activities will be provided using the metrics outlined in Exhibit A attached to this legislation; and

WHEREAS, the other members/funders of the collaborative will contribute up to \$1,500,000.00; and

WHEREAS, the County will provide an amount not-to-exceed \$420,000.00 of its funds in the first year of the contract term and an amount not-to-exceed \$290,000.00 in each of the two subsequent years of the contract term if all three sectors of healthcare, manufacturing and IT are funded by the collaborative; the County's

contribution will be proportionately reduced in the event the collaborative is unable to raise the full \$2,500,000.00.

WHEREAS, the funding source for this project is 100% Economic Development Fund; and

WHEREAS, it is necessary that this Resolution become immediately effective in order that critical services provided by Cuyahoga County can continue and to provide for the usual, daily operation of a County entity.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNTY COUNCIL OF CUYAHOGA COUNTY, OHIO:

SECTION 1. That the Cuyahoga County Council hereby authorizes a sole source contract with Fund for Our Economic Future, as fiscal agent for a collaborative of public-private funders, in the amount not-to-exceed \$1,000,000.00 for the period 7/24/2018 - 12/31/2021. The County will provide an amount not-to-exceed \$420,000.00 of its funds in the first year of the contract term and an amount not-to-exceed \$290,000.00 in each of the two subsequent years of the contract term if all three sectors of healthcare, manufacturing and IT are funded by the collaborative; the County's contribution will be proportionately reduced in the event the collaborative is unable to raise the full \$2,500,000.00.

SECTION 2. That the contract with Fund for Our Economic Future authorized herein be subject to the following requirements:

1. That the activities supported through this contract will focus on each of the three sectors in the following sequence: manufacturing, healthcare, and IT, such that the activities specifically related to the manufacturing sector shall be substantially operational prior to the commencement of activities specifically related to the healthcare sector, and such that the activities specifically related to the healthcare sector shall be substantially operational prior to the commencement of activities specifically related to the IT sector. For the purposes of this Section, "substantially operational" shall mean that, at a minimum, the Sector Partnership Intermediary has been selected and engaged, has provided a working budget for activities provided in the contract statement of work, and has commenced work on the activities outlined in the contract,
2. That the IT Sector intermediary activities include but are not limited to Blockchain technology and its commercial application, and
3. That the Fund for Our Economic Future shall be required to, at least on a quarterly basis throughout the term of this contract, report to the Cuyahoga County Council, through its Economic Development and Planning Committee, on the progress of the activities funded through this contract and

the expenditure of funds provided pursuant to this contract, contributed either by the County or the other members of the collaborative.

SECTION 3. That the County Executive is authorized to execute the contract and all other documents consistent with this Resolution.

SECTION 4. It is necessary that this Resolution become immediately effective for the usual daily operation of the County; the preservation of public peace, health or safety in the County, and any additional reasons set forth in the preamble. Provided that this Resolution receives the affirmative vote of at least eight members of Council, it shall take effect and be in force immediately upon the earliest occurrence of any of the following: (1) its approval by the County Executive through signature, (2) the expiration of the time during which it may be disapproved by the County Executive under Section 3.10(6) of the Cuyahoga County Charter, or (3) its passage by at least eight members of Council after disapproval pursuant to Section 3.10(7) of the Cuyahoga County Charter. Otherwise, it shall take effect and be in force from and after the earliest period allowed by law.

SECTION 5. It is found and determined that all formal actions of this Council relating to the adoption of this Resolution were adopted in an open meeting of the Council, and that all deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

On a motion by Mr. Schron, seconded by Mr. Brady, the foregoing Resolution was duly adopted.

Yeas: Conwell, Jones, Brown, Houser, Simon, Baker, Tuma, Gallagher and Brady

Nays: None

Abstentions: Schron

Don R. Brady 9-13-18
County Council President Date

[Signature] 9-13-18
County Executive Date


Clerk of Council

9/12/2018
Date

First Reading/Referred to Committee: June 26, 2018
Committee(s) Assigned: Economic Development & Planning

Legislation Substituted in Committee: July 16, 2018

Legislation Substituted in Committee: August 6, 2018

Legislation Substituted on the Floor: September 12, 2018

Additional Sponsorship Requested on the Floor: September 12, 2018

Journal CC031
September 12, 2018

R2018-0138 Exhibit A

No.	System Building & Output Metrics	Target Date	Goal
1	Participate in mutual learning session with Working Group every 6-8 weeks, starting February	Ongoing	Participate in 6-8 learning sessions
2	Create MOUs and/or other tools for specifying commitment and accountability	End of Q1 after sector intermediary engagement	Submit MOU and other tools to Funder Group
3	Number and name of employers participating in sector partnerships with name of identified employer champion(s)		80% of employers identified in RFP have signed, submitted MOUs
4	Establish a routine data process and framework to augment Team NEO workforce reporting	End of Q2 after sector intermediary engagement	Submit reporting process and framework to the Funder Group
5	Establish systems for vetting partners, including providers of training, other workforce services, and wrap around services	End of Q3 after sector intermediary engagement	Establish a rubric for vetting partners and establishing quality metrics
6	Create a project plan with problem statement, goals, activities, outcome metrics and responsibilities (including community and other partners)		Submit project plan that is endorsed by the sector partnership
7	Define funding strategy through 12/2021 and beyond 2021, spanning all potential funding sources		Submit strategy to Funder Group for leveraging public, private, and/or new funding