County Council of Cuyahoga County, Ohio

Resolution No. R2017-0161

Sponsored by: County Executive Budish/Department of Development

Co-sponsored by: Councilmembers Miller, Jones, Baker, Tuma and Hairston A Resolution making awards to various municipalities, each in the amount not-toexceed \$150,000.00, for the SBA-Municipal-County Small Business Financing Initiative Pilot #2 Program for 10/1/2017 period 9/30/2019; authorizing the County Executive to execute the agreements and all other documents consistent with said awards and this Resolution; and declaring the necessity that this Resolution become immediately effective.

WHEREAS, the County Executive/Department of Development has recommended making awards to various municipalities, each in the amount not-to-exceed \$150,000.00, for the SBA-Municipal-County Small Business Financing Initiative Pilot #2 Program for the period 10/1/2017 - 9/30/2019; and

WHEREAS, the purpose of the Program is to combine city, county and other resources toward fostering and accelerating small business startups and expansions in municipalities desiring new entrepreneurship and high growth; and

WHEREAS, the awards will close the financing gap created when entrepreneurial businesses lack the sufficient cash resources to qualify for conventional bank financing by providing these entrepreneurs with a performance grant/forgivable loan (i.e., credit enhancement) and technical assistance from a Small Business Development Center to qualify for an SBA guaranteed bank loan; and

WHEREAS, the participating municipalities will establish an authorized pool of its own municipal funds in the amount of \$50,000.00 set aside for no less than a two-year period which would be utilized as the supplemental equity (forgivable loan/performance grant) for qualified small business borrowers; and

WHEREAS, to qualify, a small business must have (a) at least 10% equity in the project – the project may include start-up operations, working capital or expansion; (b) receive technical assistance (business plan) through a Small Business Development Center; (c) qualify for an SBA loan; and (d) apply and work through the municipality.

WHEREAS, the participating municipalities will lead the funding and programmatic operation of the initiative in securing small businesses with capital financing and negotiating the other critical pathways needed for their success; and

WHEREAS, the Department of Development reviewed and analyzed each of the applications and has determined that the following four municipalities are eligible to receive an award in the amount not-to-exceed \$150,000.00:

- 1) City of Cleveland Heights;
- 2) City of Fairview Park;
- 3) City of Lakewood;
- 4) City of Maple Heights; and

WHEREAS, the awards are funded 100% from the Economic Development Fund (aka Job Creation Fund); and

WHEREAS, it is necessary that this Resolution become immediately effective in order that critical services provided by Cuyahoga County can continue and to provide for the usual, daily operation of a County entity.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNTY COUNCIL OF CUYAHOGA COUNTY, OHIO:

SECTION 1. That the Cuyahoga County Council hereby makes awards to various municipalities, each in the amount not-to-exceed \$150,000.00, for the SBA-Municipal-County Small Business Financing Initiative Pilot #2 Program for the period 10/1/2017 - 9/30/2019 as follows:

- 1) City of Cleveland Heights;
- 2) City of Fairview Park;
- 3) City of Lakewood; and
- 4) City of Maple Heights.

SECTION 2. That the County Executive is authorized to execute the agreements and all other documents in connection with said awards and this Resolution.

SECTION 3. It is necessary that this Resolution become immediately effective for the usual daily operation of the County and the reasons set forth in the preamble. Provided that this Resolution receives the affirmative vote of at least eight members of Council, it shall take effect and be in force immediately upon the earliest occurrence of any of the following: (1) its approval by the County Executive through signature, (2) the expiration of the time during which it may be disapproved by the County Executive under Section 3.10(6) of the Cuyahoga County Charter, or (3) its passage by at least eight members of Council after disapproval pursuant to Section 3.10(7) of the Cuyahoga County Charter. Otherwise, it shall take effect and be in force from and after the earliest period allowed by law.

SECTION 4. It is found and determined that all formal actions of this Council relating to the adoption of this Resolution were adopted in an open meeting of the Council, and that all deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

On a motion by Mr. Schron, seconded by Mr. Miller, the foregoing Resolution was duly adopted.

Yeas: Jones, Brown, Hairston, Simon, Baker, Miller, Tuma, Gallagher, Schron and

Brady

Nays: None

County Council President	Date
County Executive	Date
Clerk of Council	

First Reading/Referred to Committee: <u>September 12, 2017</u> Committee(s) Assigned: <u>Economic Development & Planning</u>

Additional Sponsorship Requested on the Floor: September 12, 2017

Additional Sponsorship Requested: September 18, 2017

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