

**County Council of Cuyahoga County, Ohio**

**Ordinance No. O2011-0049**

**Sponsored by: County Executive  
FitzGerald/Department of  
Development and Councilmembers  
Miller, Brady, Germana, Gallagher,  
Schron, Conwell, Jones, Rogers,  
Simon and Greenspan**

**An Ordinance** authorizing the County Executive to establish an Economic Development Fund for the purpose of investing in job growth and economic development in Cuyahoga County; and declaring the necessity that this Ordinance become immediately effective.

WHEREAS, Article VII, Section 7.01 of the Cuyahoga County Charter mandates that "the County shall develop and implement policies, programs and activities for the expansion and enhancement of economic activity in the County so as to create and preserve jobs and employment opportunities for and available to residents of the County;" and,

WHEREAS, the Cuyahoga County Economic Development Commission has proposed, and this Council has adopted, the Cuyahoga County Economic Development Plan in Ordinance No. O2011-0026; and,

WHEREAS, the County Executive/Department of Development has proposed the establishment of a \$100,000,000.00 Economic Development Fund to invest in job growth and economic development in Cuyahoga County under the Economic Development Plan; and,

WHEREAS, the Economic Development Fund shall strive to meet the principal objectives of expanding the economic base in the county, including outcomes consistent with economic growth including job creation and improved quality of life; and,

WHEREAS, the County Executive/Department of Development has proposed that the Economic Development Fund should invest in specific programs for Workforce Development, Property Reutilization, Small Business Growth, and Large Scale Business Growth and Attraction; and,

WHEREAS, the Executive has proposed, and this Council concurs, that the Department of Development shall administer the Economic Development Fund in a manner that promotes inclusion of economically isolated populations, transparency for public accountability, and collaboration with existing economic development organizations as priorities for the department's approach; and,

WHEREAS, it is necessary that this Ordinance become immediately effective in order that critical services provided by Cuyahoga County can continue and to provide for the usual, daily operation of a County agency.

**NOW, THEREFORE, BE IT ENACTED BY THE COUNTY COUNCIL OF CUYAHOGA COUNTY, OHIO:**

**SECTION 1.** There is hereby created the Cuyahoga County Economic Development Fund, which shall be administered by the County Executive through the Department of Development.

**SECTION 2.** Council hereby approves and adopts the County Executive's plan for the administration of the Economic Development Fund attached hereto as Exhibit A.

**SECTION 3.** The Economic Development Fund shall undertake and administer the following three priorities with the listed programs:

a) Innovation development

- 1) Micro Enterprise
- 2) Pre-Seed Funding
- 3) Next Stage Funding
- 4) Innovation Match

b) Commercial Property Reutilization

- 1) Redevelopment and Modernization
- 2) Site Expansion
- 3) Redevelopment Ready

c) Business Growth, Commercialization and Attraction

- 1) Small Business Growth
- 2) Incumbent Worker Training
- 3) Accelerated Growth
- 4) Large Scale Attraction

**SECTION 4.** The Department of Development, CCCIC or the appropriate approving authority shall have the ability to modify parameters or terms for any individual transaction in the \$100 Million Economic Development Fund including but not limited to loan amount, interest rate and time period. Any changes to the parameters or terms shall be provided to the appropriate approving body as part of the review of documents.

**SECTION 5.** The Department of Development shall make a report to the County Council detailing the operations, performance measures and changes to the Fund

annually in concert with updates to the County's Five Year Economic Development Plan as required by the County Charter.

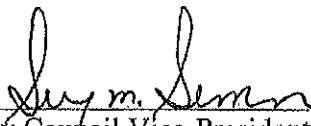
**SECTION 6.** It is necessary that this Ordinance become immediately effective in order to retain secured financing and project completion. Provided that this Ordinance receives the affirmative vote of eight members of Council, this Ordinance shall become immediately effective upon the signature of the County Executive.


**SECTION 7.** It is found and determined that all formal actions of this Council relating to the adoption of this Ordinance were adopted in an open meeting of the Council, and that all deliberations of this Council and of any of its committees that resulted in such formal action were in meetings open to the public, in compliance with all legal requirements, including Section 121.22 of the Ohio Revised Code.

On a motion by Mr. Schron, seconded by Ms. Conwell, the foregoing Ordinance was duly enacted.

Yeas: Brady, Germana, Gallagher, Schron, Conwell, Jones, Rogers, Simon, Greenspan and Miller

Nays: None

  
County Council Vice-President      1-26-12  
Date

  
County Executive      1/29/12  
Date

  
Deputy Clerk of Council      1/24/12  
Date

First Reading/Referred to Committee: October 25, 2011  
Committee(s) Assigned: Economic Development & Planning

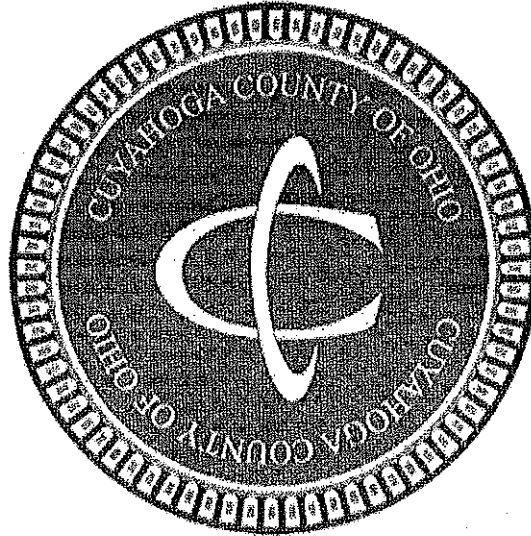
Second Reading/Referred to Committee: December 6, 2011  
Committee(s) Assigned: Economic Development & Planning

Substituted and Amended on the Floor: January 24, 2012

Additional Sponsorships Requested on the Floor: January 24, 2012

Journal CC005  
January 24, 2011

EXHIBIT "A"



# \$100 Million Economic Development Fund

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# Appendix II - HUD Snapshot of Disbursement of federal funds

Double click the image below to read a clearer and full size version of the document.

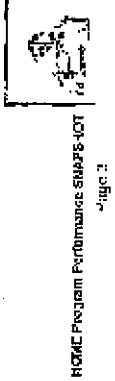
## HOME PROGRAM SNAPSHOT WORKSHEET - RED FLAG INDICATORS

Local Participating Jurisdictions with Rental Production Activities

Participating Jurisdiction (PJ): Cuyahoga County Consortium State: OH Group Rank: 94  
 State Rank: 2 / 22 PJs Overall Rank: 93  
 Summary: 0 Of the 5 indicators are Red Flags

Indicator	Description	Value	Target	Red Flag
4	% OF COMPLETED RENTAL DISBURSEMENTS TO ALL RENTAL COMMITMENTS	77.87%	100	NO
5	% OF COMPLETED CHDO DISBURSEMENTS TO ALL CHDO RESERVATIONS	53.90%	92.64	NO
6	% OF RENTERS BELOW 50% OF AREA MEDIUM INCOME	70%**	86.87	NO
8	% OF OCCUPIED RENTAL UNITS TO ALL RENTAL UNITS	92.09%	100	NO
ALLOCATION-YEARS* NOT DISBURSED**		> 2,415	1.27	NO

\* This threshold indicates approximately 100% of units are below 20% of the PJs.  
 \*\* The percentage may indicate a problem with meeting the 30% of rental units and 125% provided to households or 10% of AMI renter.  
 \*\*\* Total of unburdened HOME and ADD funds in county from FY 2000 to FY 2003 allocated to HOME and ADD allocation amount. This is not a SNAPSHOT indicator but a good indicator of program progress.



# Appendix III - Program and Beneficiary Breakdown on federally funded programs

Double click the image below to read a clearer and full size version of the document.

## Program and Beneficiary Characteristics for Completed Units

Participating Jurisdiction (PJ): Clayton County, Georgia OH

<b>Total Development Costs:</b>	<b>Rental</b>	<b>Homebuyer</b>	<b>Homeowner</b>	<b>CHDO Operating Expenses:</b>	<b>PJ:</b>	<b>National Avg:</b>
Given to tenant (not for use in HOME-based project)	\$54,074	\$100,581	\$19,155	% of allocation	OH	0.5 %
	\$84,455	\$85,052	\$41,842			1.2 %
<b>National:</b>	\$91,461	\$78,555	\$25,807	<b>R.S. Means Cost Index:</b>	1.02	

RACE:	Rental %	Homebuyer %	Homeowner %	TBRA %	HOUSEHOLD TYPE:	Rental %	Homebuyer %	Homeowner %	TBRA %
White	59.6	23.7	55.5	59.6	Single/Two-family	48.4	32.7	14.4	47.9
Black/African American	38.2	23.3	34.3	38.6	EMU	19.1	4.3	62.2	1.0
Asian	0.3	0.4	0.4	0.0	Tripartite/Single-Family	5.9	31.5	11.4	0.7
American Indian/Alaska Native	0.3	0.2	0.2	0.3	Section 8 or Target	3.3	27.0	1.8	0.7
Native Hawaiian/Other Pacific Islander	0.0	0.3	0.3	0.3	Other	0.8	5.3	3.8	2.1
Native American/Alaska Native and Other	0.0	0.7	0.7	0.6					
Asian and Other	0.0	0.7	0.3	0.6					
Hispanic/Latino American and Other	0.3	0.2	0.2	0.7					
American Indian/Alaska Native and Other	0.0	0.2	0.2	0.2					
Other Multi-Racial	0.3	0.5	0.3	0.7					
American Indian/Alaska Native	0.3	0.2	0.4	0.6					

**ETHNICITY:**

Hiparin	0.7	1.7	5.6	2.1
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**HOUSEHOLD SIZE:**

1 Person:	54.3	30.2	43.0	38.0
2 Persons:	25.0	22.4	22.4	18.0
3 Persons:	15.0	20.5	20.6	10.0
4 Persons:	4.5	17.2	5.0	12.7
5 Persons:	1.0	5.9	3.5	6.8
6 Persons:	0.0	2.4	1.0	3.1
7 Persons:	0.0	0.8	0.8	0.7
8 or more Persons:	0.0	0.7	0.4	0.6

\* The State savings program all deal and the State Plus within the state  
 \*\* The National Average includes all other and State Plus, and Incentive Areas  
 % Section 8 voucher can be used for First-Time Homebuyer Completion Assistance

Source: HUD's annual HOME Performance Indicators and Information System (HIS)





**Appendix IV \_ Job Reporting and Income verification form used for federally funded programs**

Double click the image below to read a clearer and full size version of the document.



**JOB REPORTING**

(Reporting Period 1/1/11 - 12/31/11)

TOTAL 2010 F/T HIRES \_\_\_\_\_ TOTAL 2010 P/T HIRES \_\_\_\_\_

TOTAL 2011 LMI HIRES \_\_\_\_\_

**EMPLOYER CERTIFICATION**

I certify that the information reported above on behalf of the company is accurate and true to the best of my knowledge. Attached is an Employee Certification and Income Verification Form for each person hired during the current reporting period. I understand and agree that the information reported by the company is subject to verification by the County or other authorized government officials.

Signature \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_

**Instructions:**

Complete and sign the above portion. Return this form, along with all **employee certification/income verification forms** for employees hired in 2010. If employees did not complete the form at time of hire, they may complete it now. However, instruct the employees to report on the form their income at the time of hire (i.e. reflective of wages before current position).

Return all documents to:

Cuyahoga County Department of Development  
1701 East 12<sup>th</sup> Street, 1<sup>st</sup> floor  
Cleveland, Ohio 44114  
Attn: Arnold Lockel

Department of Development, Reserve Square, 1st Floor  
1761 E. 12th Street, Cleveland, Ohio 44114  
(216) 418-7260, FAX (216) 448-7268, Ohio Relay Service 711

**CUYAHOGA COUNTY ECONOMIC DEVELOPMENT LOAN PROGRAM  
INCOME VERIFICATION FORM**

Company Name: \_\_\_\_\_

Date: \_\_\_\_\_

You, employer received financial incentives that used, in part, federal funding provided by Cuyahoga County through its Community Development Block Grant Program. The total number of jobs created and total household income of persons hired must be collected and reported to the U.S. Department of Housing and Urban Development (HUD) to demonstrate that the project meets certain program requirements. In providing this information, your employment status with the company will not be affected, and it is not used as a part of the interview process and it does not determine which job applicants are hired. Thank you for your cooperation.

Cuyahoga County Department of Development

**EMPLOYEE INFORMATION**

Name: \_\_\_\_\_

Home Address: \_\_\_\_\_

City: \_\_\_\_\_

Zip: \_\_\_\_\_

Home Telephone Number: \_\_\_\_\_

Job Title: \_\_\_\_\_

Initial Hourly Rate of Pay: \$ \_\_\_\_\_

Date of Hire: \_\_\_\_\_

**CHECK ALL THAT APPLY**

Head of Household: Yes <input type="checkbox"/>	NO <input type="checkbox"/>	Male: <input type="checkbox"/>	Female: <input type="checkbox"/>
Ethnicity: (Select only one) Hispanic/Latino Yes <input type="checkbox"/>	No <input type="checkbox"/>		
Race: (Select one or more) White <input type="checkbox"/>	Black or African American <input type="checkbox"/>	Asian <input type="checkbox"/>	
Native Hawaiian or Other Pacific Islander <input type="checkbox"/>	American Indian or Alaska Native <input type="checkbox"/>		
Other Multi-Racial <input type="checkbox"/>			
Where did you find out about this job? Employment Connections <input type="checkbox"/> Newspaper <input type="checkbox"/>			
Local Job Board <input type="checkbox"/> Internet (Site) <input type="checkbox"/> Other <input type="checkbox"/>			

Are you Employed: Full Time \_\_\_\_\_ Part Time \_\_\_\_\_ List the average hours worked per week \_\_\_\_\_

Temporary \_\_\_\_\_ Permanent \_\_\_\_\_ Are you Physically Challenged? Yes \_\_\_\_\_ No \_\_\_\_\_

Were you referred to this employer through a Cuyahoga County Program Yes \_\_\_\_\_ No \_\_\_\_\_

**INCOME INFORMATION - 2010 (Income Limits updated 4/2009)**

Please <b>Circle</b> the Number of Persons Living in Your Home	Next to the dollar amount shown for your household size, please write whether the Combined Total Gross Annual income of all persons was <b>At, Above or Below</b> the amount at the time of your hire.
1	\$ 36,300
2	\$ 41,500
3	\$ 46,700
4	\$ 51,850
5	\$ 56,000
6	\$ 60,150
7	\$ 64,300
8	\$ 68,450
Add for each person over 8	\$ 3,950

**EMPLOYER CERTIFICATION**

I certify that the information reported above is true and accurate to the best of my knowledge. I understand that it is subject to verification by authorized government officials.

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

11/2009; revised 10/2010; Job Creation Reporting 2/2010; Income Verification 2/2010; dca

# Appendix V \_ Section 3 Business Directory

This is a multiple page directory. To view the complete directory, click on the image below.

## Cuyahoga County Department of Development - Certified Section 3 Businesses\*\* (02/09/2011)



Business Name	Service Category	Contact Person	Address	Phone	Fax	Email Address	Expiration
<b>General Contracting</b>							
A & D Contracting, Inc.	General Contracting		320 Pearl Road Cleveland, Ohio 44109	216-749-9000		jack@adcontracting.com	6/18/2012
A 1 Save a Lot Construction	General Contracting	Diana Madin	2633 E. 96th Street Cleveland, Ohio 44104	216-438-8937		savealotconstruction@live.com	6/12/2012
Affordable Demolition & Hauling, Inc.	General Contracting	Vincente Colizzo	4550 Mass Avenue Cleveland, OH 44127	216-429-1874	216-441-9179	adcontracting@gmail.com	5/30/2011
Alford Brothers	General Contracting	Laurie Coyte	18100 Lorain Ave. Cleveland, Ohio 44119	216-481-1717	216-481-8845	alfordbrothers@aol.com	8/31/2012
All-Phase General Construction	General Contracting	Eduyee Madara	P.O. Box 602045 Cleveland, Ohio 44102	216-854-8117		edumadara@aol.com	10/1/2013
American Building and Kitchen Products, Inc.	General Contracting	Troy Allen Vandervoort	8408 Chase Drive Mentor, Ohio 44060	216-337-3020	440-209-0479	americanbuildingandkitchen.com	5/20/2013
Ames Street Ltd.	General Contracting	Michael D. Audick	1374 E. 91st Street Cleveland, Ohio 44102	216-316-2636	216-838-8374	amesstreet@aol.com	7/22/2013
Aviles Construction Co., Inc.	General Contracting	Allegando Aviles	7011 Clark Ave. Cleveland, Ohio 44102	216-839-1984		avilesconstruction@aol.com	6/9/2011
Bradley Construction	General Contracting	Howard Bradley	2228 St. Clair Ave. Cleveland, Ohio 44108	216-268-8337	216-268-8342	bradleyconstruction@aol.com	1/18/2014
Broadway D & R Contracting	General Contracting	Don Robinson	3950 E. 86th Street Cleveland, Ohio 44105	216-271-3839		broadwaydr@aol.com	5/16/2012
Caver Brothers Construction	General Contracting	Jessie Caver	3770 E 89th Street Cleveland, Ohio 44105	216-271-7000	216-271-7065	caverbrothers@aol.com	8/11/2013
C.B. Mullins Construction Company	General Contracting	Christopher B. Mullins	P.O. Box 200 Baraca, OH 44107	440-825-9310	440-828-9811	cbmullinsconstruction@aol.com	10/29/2013
Chief Cornerstone Construction	General Contracting	Ronald McShine	18409 Minnow Rd. Cleveland, Ohio 44105	216-858-8379		chiefcornerstone@aol.com	8/30/2013
E & M Contractors	General Contracting	Everett McLaughlin	14104 Bepkoek Ave. Cleveland, Ohio 44105	216-587-1810	216-587-0233	emcontractors@aol.com	12/21/2013
EMBE Innovations	General Contracting	Michael Burbert	6203 Merrimack Drive Parma, Ohio 44129	440-945-8736	440-268-9199	embeinnovations@aol.com	8/11/2012
J and S Company	General Contracting	Harvey Jordan	12840 Euclid Ave. Cleveland, Ohio 44106	216-791-9500	216-791-9502	jandscorps@aol.com	6/12/2011
Kennet Construction	General Contracting	Bernard Wiggins	P.O. Box 94007 Cleveland, Ohio 44101-6007	216-874-9065	216-874-9068	kennetconstruction@aol.com	5/23/2012
Kidd Construction	General Contracting	Frank Kidd	2403 Cedar Rd. #232 Cleveland, Ohio 44115	216-621-7711	216-621-7290	kiddconstruction@aol.com	12/21/2013
Lewis Development and Maintenance Company	General Contracting	Elyse Lewis	102 West Chardon Street Beavercreek, Ohio 45416	440-788-0193	440-788-1685	lewisdevelopmentandmaintenance.com	8/10/2013
L.S.L. Company, LLC	General Contracting	Lisa Peas	2878 E. 114th Street Cleveland, Ohio 44104	216-258-4505	216-451-1869	lsllcompanyllc@aol.com	8/29/2012
M/AE Construction	General Contracting	Robert Miller	18345 Alverswood Road Wilson Hills, Ohio 44146	216-216-7856		maeconstruction@aol.com	1/4/2014
M. Wilson Construction	General Contracting	Mitch Wilson	16211 Traylor Ave. Cleveland, Ohio 44110	216-214-0471		mwilsonconstruction@aol.com	10/14/2012
NCR Construction	General Contracting	David Green	3135 West 181st Street Cleveland, Ohio 44111	216-651-7255	216-651-7269	ncrconstruction@aol.com	6/9/2012
Pro House Doctors, Inc.	General Contracting	Chris Jones	P.O. Box 35933 Cleveland, Ohio 44135	216-258-5605		prohousecontractors@aol.com	3/22/2011
R.J. Leoni Contractors, LLC.	General Contracting	Roberto Leoni	6617 Queena Park Ave. Mayfield Heights, Ohio 44124	440-948-0900	440-948-0361	rlcontractors@aol.com	6/11/2013