

# **DEPARTMENT OF WORKFORCE DEVELOPMENT**

## **Budget Hearing 11/4/2021**

### **Who We Are**

- Public Workforce system known as Ohio Means Jobs|Cleveland-Cuyahoga County (OMJ|CC)
- Intergovernmental agreement with City of Cleveland to jointly run federal Workforce Innovation and Opportunity Act (WIOA) program – City Administrative entity, County fiscal agent.
- Vast majority of funding is WIOA - typically over \$14 million annual allocations
- Other funding includes County Scholarship program, TANF Inter-Agency contract

### **What We Do**

- Assist both job seekers and employers
  - Job Seekers - provide access to employment, education, training, and support services to succeed in the labor market.
  - Employers – services include providing employers with right candidates for open positions, recruitment events and access to training funding
- Manage the One Stop system
  - Coordinate system under which entities responsible for administering separate workforce investment, educational, and other human resource programs and funding streams (referred to as One-Stop partners) collaborate to create a seamless system of service delivery

### **Accomplishments**

- Assisted 1,400 adults and young adults find employment. Average wage for adults (24 and older) - \$16.00/hr; average wage young adults (18 – 24) - \$12.50/hr.
- Increase in Demand Training for In-Demand Careers
  - 778 adults trained FY 7/1/20 – 6/30/21 – 81% increase from prior fiscal year (429 trained)
  - 66% of those trained (512 of the 778) were in Manufacturing, Health Care and Information Technology – 151% increase from prior fiscal year (204 trained in those sectors).

- Pursuit and Receipt of Additional Funding
  - \$300,000 Cares Act allowed for 59 individuals receive career training
  - \$336,000 State Set Aside funds (Dislocated/Laid Off) for career training – allowed for 100 individuals to be trained.
  - \$1.0 million of WIOA funding from the state – dollars not utilized by other workforce areas in the State.
- Sector Intermediary Partnerships
  - Manufacturing – Funding of Manufacturing Access training program – on-boarding
  - Health Care on-ramp for the 3 major hospitals
- Creation of Agency Values & Rollout to Staff, Providers and One-Stop Partners

## **Challenges**

- Enrollment Decrease since COVID commenced
  - Technology Divide
  - Transportation
  - Outreach efforts leading to actual enrollment
- Finite Budget
  - Current capacity can support approximately 1,000 for career training
  - 9% cut to WIOA allocation in current year and likely reduction next fiscal year
- Service providers keeping their own talent
  - Compensation packages offered by non-profits

## **Opportunities**

- Build and provide talent supply chain (scaling successful training options like those identified in the sector initiatives)
- Collaboration opportunities for increased efficiencies with other workforce community providers – i.e Step Forward, Urban League
- Potential increased funding
- Flexibility on how we serve customers (job seekers and employers) – either in person or virtually